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Closer Survival Guide

Emilie Sanchez

A red circular graphic with a gradient, appearing as a semi-circle or a partial circle, located to the right of the author's name.

Closer Survival Guide:

The Closer's Survival Guide Grant Cardone, 2015-12-16 The Closer's Survival Guide is perfect for sales people negotiators deal makers and mediators but also critically important for dreamers investors inventors buyers brokers entrepreneurs bankers CEO's politicians and anyone who wants to close others on the way they think and get what they want in life Show me any highly successful person and I will show you someone who has big dreams and who knows how to close The end game is the close *Sell Or Be Sold* Grant Cardone, 2011 Shows that knowing the principles of selling is a prerequisite for success of any kind and explains how to put those principles to use This title includes tools and techniques for mastering persuasion and closing the sale **20 Rules of Closing a Deal** Grant Cardone, Learn to close and you will never be without work and will never be without money Grant Cardone **Failure Is Not an Option** Hydn Rousseau, 2016-02-26 Author Hydn Rousseau's father walked out on him his three siblings and his mother when Rousseau was five years old Most of his daily meals as a young man consisted of bread and sugar water He didn't graduate from high school He was convicted for selling drugs and served eight and a half years in prison But that didn't stop Rousseau from accomplishing his goals and dreams In *Failure is Not an Option* he shares his story of growing up in poverty and how he didn't allow himself to become a victim or blame others for his circumstances He stopped making excuses and took full responsibility for his actions Twenty years later he is a successful family and businessman who volunteers and mentors in the community A story of perseverance dedication and personal transformation this memoir aims to help others tap into their greatness to accomplish goals and dreams *Entrepreneur Voices on Elevator Pitches* The Staff of Entrepreneur Media, 2019-06-18 What Can You Pitch in 60 Seconds Whether you're facing funding sharks or angel investors we've got the keys to crafting that perfect pitch to help you secure the funds you need to launch your startup build your business and achieve your entrepreneurial dreams In this new edition of the Entrepreneur Voices series entrepreneurs venture capitalists and experts from both sides of the board room present the game winning strategies and deal closing tactics you need to succeed Dive in and learn how to Build a business model and financial plan for your new venture Make a great first impression and sell your idea in 60 seconds Connect with the investors most likely to finance your business idea Craft a slide deck that will catch and keep venture capitalists attention Prepare for on the spot questions in the board room See every No as an opportunity to find the perfect Yes Plus gain exclusive insights from stars you've seen on Shark Tank Planet of the Apps Entrepreneur Elevator Pitch and more **Cases on the Interplay Between Family, Society, and Entrepreneurship** Abe, Ethel Ndidiamaka, Abe, Isaac Idowu, 2023-12-01 In the face of a volatile uncertain complex and ambiguous world and unpredictable challenges governments need to be able to detect those changes in real time and quickly test policy responses to determine what works for businesses communities families and individuals Surprisingly families and enterprises have interconnectivity Most Small Medium and Micro Enterprises SMMEs started as household vendors of daily supplies Understanding this linkage and putting them together

with professional dexterity should position them both as the panacea for tackling eventualities in the future Cases on the Interplay Between Family Society and Entrepreneurship adopts a multi disciplinary approach to appraising and managing the subject matter This book is underpinned by the need to offer a repository for policymakers in organizations governments SMMEs and community leaders to appreciate the role and importance of the family and SMMEs in the economic landscape of nations The book is impactful in creating awareness about the importance and role of family and family support to members the community and society at large This book as a well referenced peer reviewed and expertly written multi disciplinary book covering the humanities entrepreneurship human resource management psychology leadership innovative technology governance political sciences and education add value to extant literature The book is principally targeted at entrepreneurs scholars governments opinion leaders influencers and entities who need competent referenced data on the subject matter as outlined

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Wyer,1998-11-20 Americans are becoming more and more dissatisfied with their features and many of these bothersome details are now treatable with cosmetic surgery Consumers are more willing to explore available options to treating these problems but they don t know which ones to trust Written by a health and beauty journalist who has experienced cosmetic surgery first hand this book is the only one that thoroughly guides the reader through all surgical options In this Unofficial Guide readers find out the lowdown on what cosmetic surgery can and can t accomplish the current mini procedures and surgeries explained in detail and the inside scoop on how to cut costs and find the best doctors and facilities Thrust for Educational Leadership ,1985 *Bowker's Complete Video Directory* ,2000 The Publishers' Trade List Annual ,1988

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