

Car Selling: Dealership Basic Training

Bruce Bellis

Car Selling Dealership Basic Training

S Ashworth

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Car Selling Bruce Bellis,2011-05-01 This book will help train any new salesperson in the retail automotive business It contains all 16 steps to the sale explained in detail as well as word tracks and examples to overcome objections and to close the sale This is an excellent training book for all dealerships to have **State Board of Vehicle Manufacturers, Dealers and Salespersons** Pennsylvania. General Assembly. Legislative Budget and Finance Committee,1994 Hardware Dealers' Magazine ,1916 **Motor World for Jobbers, Dealers and Garagemen** ,1917 **Automotive Industries** ,1923

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