

# Career Guide FOR THE High-Tech Professional

**Where the Jobs Are Now  
and How to Land Them**

**DAVID PERRY**

**Foreword by Jay Conrad Levinson,  
author of *Guerrilla Marketing***

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beginners in the job market and executives on how to present themselves to a potential institution or employer In my experience of interviewing approximately 100 000 candidates over 50 years holding senior positions in the corporate world educational institutions and HR consultancy both in India and abroad in private and public sectors and in manufacturing and service industries I have learned how unprepared and inadequate candidates are I want to empower you to succeed The book guides you on how to Conduct a job search Prepare yourself before an interview Submit a winning resume Understand interviewer styles Establish a partnership with the interviewer during the interview Empower and strategize your interview with 101 Frequently Asked Questions FAQs For all my experience and achievements I have received the following awards Rashtriya Gaurav Award Rajiv Gandhi Award for Excellence Best Citizen of India Award Intellectual Achievement Award All India Business and Community Award for Educational Excellence International Status Award for Hospitality Education Sri Ram Award for Best Management Thought given by the President of India Living Legend Award Lifetime Achievement Award by the Minister of Parliamentary Affairs

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