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Work Book

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The Young Entrepreneur's Edge Jennifer Kushell, 1999 It seems like these days whenever you look at a newsstand at least one major business magazine has a cover story about a wildly successful entrepreneur in his or her 20s or 30s That s not surprising when one considers that one out of every five small business owners in America is under 35 and that more young people are starting businesses than ever before Right now in college dorm rooms and their parents garages the next generation of Sam Waltons Bill Gateses and Michael Dells are hard at work If you are ever going to take risks in exploring your career options this is the absolute best time to do it says 26 year old entrepreneurial expert Jennifer Kushell Why wait until you have a semi stable corporate job and major financial obligations to discover that you hate your career and need to make a big change Kushell is the ideal mentor for young people thinking about taking the plunge Her very successful Young Entrepreneurs Network educates teens and twentysomethings in 40 countries about forming their own companies A born entrepreneur her father and aunt are leading experts on franchising and trademark licensing respectively Kushell presided over her own company s growth while attending college full time Her book draws on her invaluable hands on experience It s not so much a how to start a business book as it is a how to cope with life while starting and succeeding in your own business book the author says All I can say is that this is the real deal the real story With wit candor and exuberance for her subject Kushell gives practical and personal insight from a young entrepreneur s point of view to help new business owners get through their first few years The book also teaches you tricks of the trade that you can rely on to compete successfully in a business world with people twice your age and companies God knows how many times as big she adds The Young Entrepreneur s Edge addresses key topics such as trying to obtain capital and writing a business plan which the author says are among the biggest obstacles for young entrepreneurs But the book also tackles critical areas that other business books rarely address how to get older people to take you seriously how not to starve when you re broke how to win your family s approval how to get out and meet important people how not to get carded when entertaining clients and other unique situations faced by young business people Praise for The Young Entrepreneur s Edge Fresh college graduates frustrated by the job search should pick up a copy of this book Los Angeles Times Can help both job seekers and job holders rethink their idea of gainful employment Mademoiselle Entertaining fast reading and immensely sensible Kushell is a human dynamo Sacramento Bee Every young entrepreneur needs good ideas and this book is full of them Fred Deluca founder and president of Subway R Restaurants It is a must read for my students Kathleen R Allen Ph D The Entrepreneur Program University of Southern California

Adaptive Innovation: An Entrepreneur's Guide To Technology Innovation Charles Cooney, Howard Califano, Virginia Cha, Uday Deshpande, Krishna Kumar Nallur, 2022-11-02 This book provides a framework for translating ideas from the academic laboratory to commercial ventures The book is designed for academic researchers advanced PhD students post doctoral fellows university faculty and staff who believe their research ideas could be the basis

for a commercial venture The book contains a complete program to create their entrepreneurial ecosystem by enabling scientist entrepreneurs to drive their discoveries to commercial impact The authors from MIT and SMART have been working with academic researchers in Singapore for over ten years to help them de risk an idea for an early stage technology based venture to prepare them to raise capital and initiate a NewCo We developed a set of best practices during this work by teaching over 300 scientists researchers and postdocs in our Bootcamp for academic researchers and providing them with the tools to be scientist entrepreneurs These teams have gone on to start over 44 companies Through our real time experience in working with academic researchers supplemented with our personal experience in technology start ups we developed the Adaptive Innovation Framework It is a must read for any researcher scientist or engineer in the deep tech area who wants to drive their discovery to commercial success and achieve societal impact Working Solo Sourcebook Terri

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Small Business Sourcebook ,1996 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians suppliers trade shows and venture capital firms **New Venture Management** Donald F. Kuratko,Jeffrey S. Hornsby,2017-07-06

This book offers students a comprehensive accessible guide to launching and managing a new venture Beginning with the planning process and continuing to marketing financing and growth it gives students the insights and practical skills they need to be successful entrepreneurs This edition s structure aligns more logically with the venture s lifecycle so the reader is equipped to develop a strong business model The authors combine updated planning exercises end of chapter consultation questions and a sample business plan with new material including a new chapter on ideation the Business Model Canvas and lean start up that covers the latest methodology in idea generation and opportunity recognition to provide a tool for developing a business concept a new chapter on the various pathways for creating a new venture including setting up an online venture as well as managing the day to day aspects of running a business a revised chapter on start up capital and crowdfunding that helps students raise capital through social media a revised chapter on managing growth through HR

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 & Hornsby,Jeffrey Scott Hornsby,2007-12-31 **The Entrepreneur's Roadmap to Success** Randy R. Steele,2016-05-16
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