



Chipotle Mexican Grill

James S. O'Rourke



Chipotle Mexican Grill:

Chipotle Mexican Grill Salas, Laura Purdie, 2025-11-12 Does the thought of a warm tortilla wrapped around steak beans cheese and sour cream make your mouth water Then you re ready to learn about Chipotle Mexican Grill one of the biggest Mexican food chains in the United States Discover how the company started in Denver Colorado Find out what item is only on the secret menu Then read the rest of the Favorite Food Franchises series for more fascinating facts **Chipotle Mexican Grill** Russell Walker, Greg Merkley, 2017 By any measure Chipotle Mexican Grill was a success story in the restaurant business It grew from one location in 1993 to over 2 000 locations by 2016 and essentially created the fast casual dining category Its stock appreciated more than 1 000% in the ten years following its 2006 IPO However after more than 20 years without a major reported food safety incident Chipotle was revealed as the source of multiple outbreaks of illness from norovirus salmonella and E coli that sickened nearly 600 people in 13 states in 2015 The company closed stores spent several months under investigation by the U S Centers for Disease Control and Prevention CDC and other health organizations and faced a criminal investigation in connection with the incidents After a much publicized closing of all of its stores on February 8 2016 and numerous changes to its food sourcing and preparation practices Chipotle tried to win back customers with dramatically increased advertising and free food promotions However on April 26 the chain announced its first ever quarterly loss as a public company Same store sales for the first quarter were 29 7% lower than in the previous year Operating margins fell from 27 5% to 6 8% over the same period and the company s share price was down 41% from its summer 2015 high **A Case Study of Chipotle Mexican Grill. What are the Key Factors for the Competitive Success of the Company?** Joe Wessh, 2019 **Marketing Analysis Chipotle Mexican Restaurant and Applebee's Restaurant** Kimberly Wylie, 2009-06 Seminar paper from the year 2003 in the subject Business economics Business Management Corporate Governance University of Phoenix 5 entries in the bibliography language English abstract The following paper compares the marketing strategies employed by two successful restaurants Chipotle Mexican Grill and Applebee s Neighborhood Grill Bar This analysis will include an overview of each restaurant s business their current sales trends and their specific target market In addition company brands will be discussed as well as their manner of distribution promotion methods and pricing With these factors determined each company s specific advantages and strengths will then be given From there a comparison of the two companies marketing strategies will be examined including an overview of each company website the strengths and weaknesses of these sites and which features I personally preferred **Chipotle Mexican Grill Inc. - Case Study** Daniel Krier, 2014-12-15 Dan Krier reviews Chipotle s current business strategies and vision He then uses that information to make strategic recommendations for the company s future **Chipotle Mexican Grill, Inc** Sylvia Banda, Fable Moon, Bradley Wise, James S. O'Rourke, 2016 In late 2015 Chipotle Mexican Grill experienced a large scale food safety crisis The companys restaurants were identified as the source of an E Coli outbreak that affected 14

states and led to more than 20 hospitalizations Known for its Food With Integrity initiative and having experienced a decade of explosive growth the companys livelihood was being threatened by the design of its own supply chain Customers were scared and the issue had attracted the attention of investors regulators and the national news media Chipotle needed to respond Fast-Food Mexican Restaurants Source Wikipedia,2013-09 Please note that the content of this book primarily consists of articles available from Wikipedia or other free sources online Pages 22 Chapters Taco Bell Chipotle Mexican Grill Del Taco Taco John s Taco Cabana Taco Bueno Mighty Taco Taco del Mar Qdoba Mexican Grill Moe s Southwest Grill Rubio s Fresh Mexican Grill Naugles Taco Time El Pollo Loco Zantigo Pup N Taco Jimboy s Tacos Taco Mayo Amigos Kings Classic Taco Tico Maui Tacos Green Burrito Excerpt Chipotle Mexican Grill Inc NYSE CMG lay is a chain of restaurants in the United States United Kingdom and Canada specializing in burritos and tacos founded by Steve Ells in 1993 and based in Denver Colorado The name derives from chipotle the Mexican Spanish name for a smoked dried jalapeno chili pepper The restaurant is known for its large burritos assembly line production and use of natural ingredients The company has released a mission statement called Food with Integrity which highlights its efforts in using organic ingredients and serves more naturally raised meat than any other restaurant Chipotle is one of the first chains of fast casual dining establishments From 1998 to 2006 McDonald s Corporation owned a majority interest in Chipotle which it fully divested in 2006 The company currently has more than 1000 locations with restaurants in 38 states Washington D C Toronto Ontario and London England Its net income in 2010 was US 178 million and it has a staff of 26 500 employees The first Chipotle near the campus of the University of Denver Founder Steve Ells attended the Culinary Institute of America in Hyde Park New York afterward he became a line cook for Jeremiah Tower at Stars in San Francisco California There Ells observed the popularity of the taquerias and San Francisco burritos in the Mission District In 1993 Ells took what he learned in San Francisco and opened the first Chipotle in Denver Colorado in a former Dolly Chipotle Mexican Grill, Inc Sylvia Banda,Fable Moon,Bradley Wise,James S. O'Rourke,2016 In late 2015 Chipotle Mexican Grill experienced a large scale food safety crisis The companys restaurants were identified as the source of an E Coli outbreak that affected 14 states and led to more than 20 hospitalizations Known for its Food With Integrity initiative and having experienced a decade of explosive growth the companys livelihood was being threatened by the design of its own supply chain Customers were scared and the issue had attracted the attention of investors regulators and the national news media Chipotle needed to respond Chipotle Mexican Grill Inc Alan Nathan Hoffman,2014 Founded by Steve Ells in 1993 Chipotle Mexican Grill quickly became one of the fastest growing restaurant chains in US history People loved Chipotle because of the tasty and healthy food as well as its edgy trendy cool brand image Chipotle established itself as a successful company practicing conscious capitalism by serving food with integrity its supply chain and corporate culture were closely integrated from the time that ingredients were farmed raised harvested and shipped to stores to the time the final product was placed on a customer s serving tray By 2014 the fast

casual food market in the US became increasingly competitive and crowded with many new entrants especially traditional fast food players who were attracted by the double digit revenue growth Being a public listed company Chipotle had to meet Wall Street's high expectations of growth and earnings Living up to analysts expectations was becoming increasingly difficult for Chipotle

Chipotle Mexican Grill's Food Crisis Conundrum Jessica C. Murray, Hyun Jeong Kim, 2020 Chipotle Mexican Grill is a popular quick service style restaurant chain which specializes in Mexican style food The first Chipotle was opened in 1993 by Chef Steve Ells in Denver Colorado Chipotle rapidly expanded and currently has more than 2 000 locations across the United States According to their website Chipotle is proud to utilize fresh ingredients and serve good food fast instead of fast food Chipotle is a publicly traded company and was first introduced to the market in 2005 In late August and early September 2015 Chipotle experienced a Norovirus outbreak in Boston as well as a Salmonella outbreak in California Although these initial food crises received media coverage they did not appear to cause a drastic drop in Chipotle's stock values However just a few months later in late October there was a widespread outbreak of E coli O26 Cases related to this outbreak were found in Washington Oregon California Delaware Kentucky Maryland Minnesota and Oregon The majority of cases were centered in Washington and Oregon but genetic testing by the Centers for Disease Control and Prevention CDC showed that all cases were related A total of 55 illnesses were reported for this outbreak 21 of which required hospitalization CDC 2016 In early November Chipotle voluntarily closed all 43 restaurants in the Seattle and Portland market areas in reaction to the outbreak Signs were posted on the doors of each location notifying customers of the closures all restaurants reopened by the end of November Peterson 2015 Washington State Department of Health 2015 Centers for Disease Control and Prevention 2016 U S Food and Drug Administration 2016

Analysis of Strategic Move by Chipotle Ernesto Paiz, Dave Anderson, Ryan Barone, Mark Toguchi, Kristina Calderon, Frank Lin, Brian Bollinger, 2011-06 Project Report from the year 2011 in the subject Business economics Company formation Business Plans grade B Santa Clara University language English abstract Chipotle Mexican Grill hereafter referred to as Chipotle is a fast casual restaurant that specializes in a limited menu mainly consisting of burritos tacos and burrito bowls Chipotle is known for its ability to offer products made from sustainable organic ingredients while remaining price competitive with other fast food chains Chipotle refers to this differentiation as food with integrity and it is the driving force that has propelled the company to where it is today Since its foundation in 1993 Chipotle has been tremendously successful growing into a corporation that is now worth roughly 8 5 billion 56 Chipotle's growth is a direct result of the quality of its products the consistency of its service and the perceived differentiated value it has established in the minds of consumers Chipotle stands apart from others in a highly concentrated industry because it does business differently in terms of its food restaurants and advertising While most fast food chains rely on advertisements that promote menu gimmicks such as limited time price reductions new items value menu offerings and more Chipotle focuses on showcasing its quality ingredients It also generates excitement for its food through a number

promotional events and word of mouth Strategic Move Even though the restaurant and bar industry is saturated there are not many competitors that offer organic ingredients within the industry To take advantage of the recent surge of consumers who demand healthier organic food Chipotle has decided to enter into the fast casual Asian restaurant market with a new chain named ShopHouse Southeast Asian Kitchen hereafter referred to as ShopHouse Staying true to its position as a focused differentiator Chipotle will operate ShopHouse under the same philosophy that has made it so s Fast Casual Restaurants Source Wikipedia,2013-09 Please note that the content of this book primarily consists of articles available from Wikipedia or other free sources online Pages 43 Chapters Chipotle Mexican Grill Fazoli s Quiznos Nando s Joan s on Third Culver s Panera Bread Five Guys Zoes Kitchen Taco del Mar Fuddruckers Freebirds World Burrito Boston Market California Tortilla Zaxby s Qdoba Mexican Grill Vapiano Baja Fresh Aladdin s Eatery Portillo s Restaurants Buffalo Wild Wings Panchero s Mexican Grill Au Bon Pain Miami Subs Pizza and Grill Donatos Pizza Pizza Fusion O Briens Irish Sandwich Bars Jason s Deli Moe s Southwest Grill Noodles Company Daphne s Greek Cafe Rasta Taco Potbelly Sandwich Works Cheeburger Cheeburger Wahoo s Fish Taco Crispers Pizza Ranch Fast casual restaurant McAlister s Deli Smashburger Flying Star Cosi The Counter Atlanta Bread Company Dickey s Barbecue Pit Punk s Backyard Grill La Bou Tin Star Koni Store Submarina Pei Wei Asian Diner Big City Burrito Tijuana Flats Rumbi Island Grill Tokyo Joe s Pastamania Excerpt Chipotle Mexican Grill Inc NYSE CMG lay is a chain of restaurants in the United States United Kingdom and Canada specializing in burritos and tacos founded by Steve Ells in 1993 and based in Denver Colorado The name derives from chipotle the Mexican Spanish name for a smoked dried jalapeno chili pepper The restaurant is known for its large burritos assembly line production and use of natural ingredients The company has released a mission statement called Food with Integrity which highlights its efforts in using organic ingredients and serves more naturally raised meat than any other restaurant Chipotle is one of the first chains of fast casual dining establishments From 1998 to 2006 McDonald s Corporation owned a majority interest in Chipotle which it fully divested in 2006 The company currently has more than 1000 locations with restaurants in 38 states Washington D C

Chipotle Mexican Grill Fred DeMicco,H. G. Parsa,Jing Gao,Vijaya "Vi" Narapareddy,2018 Several U S restaurant chains that expanded their business into China include KFC Pizza Hut McDonald s Starbucks and Subway This case focuses on Chipotle Mexican Grill s potential to develop its business in China and the opportunities and challenges it may face in the Chinese market Students are expected to learn pros and cons of international expansion of U S restaurant firms Additionally students will learn the impact of unexpected operational challenges such as foodborne illness outbreaks on potential growth strategies and how to address the short term and urgent need to do damage control from foodborne illnesses or to modify and pursue the international expansion strategies *Depolarizing Food and Agriculture* Andrew Barkley,Paul W. Barkley,2014-10-10 Many issues in food and agriculture are portrayed as increasingly polarized These include industrial vs sustainable agriculture conventional vs organic production methods and global vs local food sourcing to name only three This

book addresses the origins validity consequences and potential resolution of these and other divergences Political and legal actions have resulted in significant monetary and psycho social costs for groups on both sides of these divides Rhetoric on many issues has caused misinformation and confusion among consumers who are unsure about the impact of their food choices on nutrition health the environment animal welfare and hunger In some cases distrust has intensified to embitterment on both sides of many issues and even to violence The book uses economic principles to help readers better understand the divisiveness that prevails in the agricultural production food processing and food retailing industries The authors propose solutions to promote resolution and depolarization between advocates with seemingly irreconcilable differences A multifaceted diverse but targeted approach to food production and consumption is suggested to promote social well being and reduce or eliminate misinformation anxiety transaction costs and hunger

Management Communication

James S. O'Rourke, 2019-04-18 This textbook introduces students to the strategic communication methods that are crucial to master in order to develop into effective and ethical managers at all levels of business Effective communication skills are necessary for success in the business world and O'Rourke has written a highly readable book filled with anecdotes and examples to engage students in the learning process This edition includes several classic and new features The strategic approach is integrated throughout the book allowing students to understand how a communicated message impacts the business as a whole Case studies throughout the book provide students with hands on experience of scenarios they will encounter in the real world The book includes at least three dozen fresh classroom tested cases An ethical thread is woven through the text demonstrating how ethical decision making can be applied in all aspects of communication Separate chapters on technology including social media intercultural communication nonverbal communication and conflict management provide students with the skills to building relationships and influencing stakeholders key skills for any manager A companion website includes comprehensive support material to teach this class making Management Communication a complete resource for students and instructors

EBOOK: Principles and Practices of Marketing 10/e

JOBBER AND ELLI, 2023-02-21 EBOOK Principles and Practices of Marketing 10 e *Lessons from Chipotle Mexican Grill's Foodborne Illness Outbreaks* JaeMin Cha, Ronald F. Cichy, 2018 Chipotle has suffered an unprecedented series of foodborne illness outbreaks in its units across the USA from summer 2015 to early spring 2016 This case study is an overview of Chipotle's foodborne illness events occurrences and the impact of those on Chipotle in terms of financial outcomes and brand reputation The case provides a real world example of a situation in which risk and crisis management is required Students are expected to learn Chipotle's responses and its dilemmas in this troubled time as well as what new food safety practices and procedures have been put in place More important this case study focuses on what recovery strategies and crisis management tactics have been devised and put into practice to deal with Chipotle's overwhelmingly negative publicity

Financial Disclosure Reports of Members of the U.S. House of Representatives of the ... Congress from ... Submitted to

the Clerk of the House Pursuant to 2 U.S.C. [section] 703(a). United States. Congress. House,2011 **Essentials of Strategic Management 4e** John Gamble,Arthur Thompson,Margaret Peteraf,2014-09-16 Essentials of Strategic Management 4e *Chipotle Mexican Grill, Inc* Jack McMackin,Brent Park,Brittany Parrish,James S. O'Rourke,2012

Following Chipotle s meteoric rise to prominence in the Quick Service Restaurant sector management now faces a threat to their longstanding brand of food with integrity Executives must decide how to respond to government probes into their hiring of undocumented workers as well as customer protests of those workers being fired

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