

YOUR PATH TO SELLING YOUR PROPERTY



EACH STEP EXPLAINED

STEP 1: Start

STEP 2: Customer details gathered

Complete documents to give full information about your property. The financial details and legal information needed will be given below.

STEP 3: Contract of sale to buyers collector

Complete a contract based on the information collected in 'Customer details gathered' and a cost to be confirmed using the details of your property.

STEP 4: Request redemption figure from bank

Ask your bank manager (your mortgage lender) for the amount of money you have to release you from the mortgage.

STEP 5: Receive inquiries from buyers collector

Read out the legal questions the buyers collector will ask about your property and your answers must be correct all of the questions asked.

STEP 6: Ready to negotiate

You will be left alone to answer these legal questions and will not be disturbed by the property manager. You can ask legal questions about the property.

Ask your agent to answer the following questions:
1. Do you have any other offers on your property?
2. Do you have any other offers on your property?
3. Do you have any other offers on your property?

STEP 7: Exchange agreement

You will be sent the legal contract exchange documents to form a legally binding agreement to complete the sale of your property.

THE AGENT SITE

Conveyancing For Dummies

DJ Losen

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