

Maddison Campbell

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Dynamic Client Services Specialist with a proven track record in enhancing client relationships, boosting retention rates by 30%, and increasing annual revenue by 15%. Expert in implementing feedback systems that improve satisfaction scores by 25% and resolving complex issues with a 95% first-contact resolution rate. Seeking to leverage my expertise in client onboarding, account management, and team training to deliver exceptional client service in my next role.

CAREER EXPERIENCE

Client Services Specialist- 01/2024 - Present

DataSafe

- Championed the development and implementation of a new client onboarding process, resulting in a 30% increase in client retention and a 20% reduction in client service issues.
- Managed a portfolio of key accounts, successfully upselling and cross-selling products and services, leading to a 15% increase in annual revenue.
- Implemented a client feedback system that led to a 25% improvement in client satisfaction scores and provided valuable insights for product development and service improvements.

Client Services Associate- 03/2023 - 12/2023

Acumen Analytics

- Coordinated with the sales team to ensure seamless client transition, reducing client churn by 20% and improving overall client experience.
- Resolved complex client issues, achieving a 95% resolution rate within the first contact, significantly enhancing client trust and loyalty.

SKILLS

- Exceptional client relationship management
- Effective communication and interpersonal skills
- Strong problem-solving and conflict resolution abilities
- Proficient in client onboarding and retention strategies
- Ability to manage and grow key accounts
- Experience in implementing client feedback systems
- Proficient in coordinating with sales teams for seamless client transition
- Ability to conduct training sessions for junior team members
- Experience in developing client relationship management systems
- Skilled in creating and implementing standardized procedures

EDUCATION

Bachelor of Science in Business Management
University of Wisconsin-La Crosse
La Crosse, WI
2016-2020

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Larry Dickerson



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Improving Casework and Client Care ,1983 *Clearinghouse Review* ,1977 *Agricultural stabilization and conservation service, Commodity exchange authority, Consumer and marketing service, Federal crop insurance corporation, General administration, Office of information, Office of management services, Soil conservation service, Statistical reporting service* United States. Congress. House. Committee on Appropriations,1965 *Rehabilitation of the Rural Hard-core Welfare Client Utilizing Rehabilitation Center Services* Larry Dickerson,1973 *Signal* ,2008 *Practice Management for the Veterinary Team - E-Book* Heather Prendergast,2023-11-09 Comprehensive coverage of practice management skills includes leadership financial management and strategic planning as well as telephone skills appointment scheduling admitting and discharging patients and communicating with clients Coverage of clinical assisting ranges from examinations and history taking for patients to kennels and boarding procedures Veterinary Ethics and Legal Issues chapter helps you learn to protect the practice and run a practice based on ethical principles and veterinary laws End of chapter review questions reinforce key concepts and measure mastery of the content End of chapter Practice Managers Survival Checklist allows you to review the most essential information Versatile text can be used by practice managers to study for the CVPM exam Updated content highlights important technological and professional updates to the field impacting medical record management New chapters covering telehealth and practice integrative management software are included Current coverage includes a revised Leadership Professional Development and Human Resources chapter and expanded content in Strategic Planning and Marketing chapters *Recreation* ,1921 **Dictionary of Occupational Titles** ,2003 **The Playground** ,1921 *Consumer Interests Annual* American Council on Consumer Interests. Conference,1994 *Counseling Alcoholic Clients* National Center for Alcohol Education,1978 *Oregon Administrative Rules Compilation* ,2005 **Elsevier's Veterinary Assisting Textbook - E-Book** Elsevier,2024-09-07 Prepare for the role and responsibilities of the veterinary assistant Elsevier s Veterinary Assisting Textbook 4th Edition covers everything you need to know to pass the Approved Veterinary Assistant AVA Exam and succeed in clinical practice NAVTA approved guidelines help in learning to assist in laboratory and radiographic procedures properly restraining animals setting up equipment and supplies cleaning and maintaining practice facilities feeding and exercising patients collecting samples handling and dispensing medications grooming patients and record keeping Updated content reflects the latest Fear Free™ handling techniques and the veterinary assistant s role in helping owners through pet loss NEW Hospice Grief and Pet Loss chapter discusses the human animal bond stages of grief and other principles of the veterinary assistant s role in helping the owner through pet loss EXPANDED Behavior content includes the latest Fear Free™ handling methods NEW Practice quizzes on the companion Evolve website allow you to test your understanding of key concepts UPDATED Drug information covers the newest pharmacologic agents and their uses adverse side effects and dosage forms UPDATED Infection control and vaccination

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Pilot Test of Telephone Court Interpreting in Atlantic/Cape May- Essex-Hudson ,1998 Bulletin Wisconsin.
Department of Workforce Development,1996 **Acquired Immune Deficiency Syndrome** ,1987 *Who Passed the GED*
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