

THE CLOSER'S SURVIVAL GUIDE



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THE CLOSER'S SURVIVAL GUIDE

Editor Mark Thorne, Managing Director
of Myer's Publishing Group

Closers Survival Guide

**Lilia Potseluyko, Farzad Pour
Rahimian, Nashwan Dawood, Faris
Elghaish**

Closers Survival Guide:

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Converting the Unsold to Sold The Power Schedule to Maximize Sales Your Freedom Financial Plan The Unreasonable Selling Attitude *Platform Based Design and Immersive Technologies for Manufacturing and Assembly in Offsite Construction* Lilia Potseluyko, Farzad Pour Rahimian, Nashwan Dawood, Faris Elghaish, 2023-06-27 This book explores the applications of virtual reality technologies in building design and offsite construction Its focus is on how small and medium sized architectural and construction practices with limited budgets and time can implement innovation through visualisation creation Virtual reality technologies known as empathy machines offer a productive interaction process for clients and professionals Gaming and simulation have already proven their efficacy in solving problems in science and business However the next challenge is designing data rich virtual environments that can enhance clients spatial understanding simplify architect client communications provide customisation options consolidate quantification and export data directly to manufacturers software minimizing fragmentation across the entire building information management BIM lifecycle With this book architects and construction professionals can learn how to leverage virtual reality technologies to improve their work processes and enhance client engagement Whether you're new to virtual reality or an experienced practitioner this book provides valuable insights and practical tips to help you harness the power of this exciting technology With this book architects and construction professionals can learn how to leverage virtual reality technologies to improve their work processes and enhance client engagement Whether you're new to virtual reality or an experienced practitioner this book

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