

Hewlett Packard - What matters to you matters to us.

1-Company Introduction & History:-

HP was founded in 1939 by Bill Hewlett and Dave Packard. Both the founders had a degree in electrical engineering from Stanford University. It is an American multinational IT corporation with its headquarters based in Palo Alto, California, United States. The first product that was manufactured by HP was an audio oscillator and their first client was Walt Disney who purchased 8 oscillators for the purpose of making full-length animated film Fantasia (1940). The move into the computer market was made in the year 1966 with the HP 2116. This product was designed to establish control over HP'S product line of test. During the year 1969 HP marketed a timesharing computer system and was in the process of continuing issue the new products. A full range of computing equipments for e.g. personal computers were available by the end of 1980s. HP acquired Compaq in the year 2002. The Company specializes in data storage, designing software, networking hardware and delivering service.

The Company was the first among many technological firms to get the benefit from the ideas of Engineering Professor Frederick Terman as he pioneered the strong relationship between Stanford and what emerged as Silicon valley.

(Information taken from - Source:

<http://www.britannica.com/EBchecked/topic/264529/Hewlett-Packard-Company>).

He was considered to be a mentor in forming Hewlett Packard. An initial capital investment of \$538 was done to establish HP in Packard's garage. The Company was incorporated on Aug 18, 1947 and went public on November 6, 1957.

Computer Products Sales Manual

Lynn M. LoPucki



Computer Products Sales Manual:

A Retail-Sales Job-Biz/ Ecommerce-Internet Sales Guide , Franchise Opportunities Handbook United States. International Trade Administration,1988 **Franchise Opportunities Handbook** United States. Domestic and International Business Administration,1988 This is a directory of companies that grant franchises with detailed information for each listed franchise *Franchise Opportunities Handbook* ,1988 This is a directory of companies that grant franchises with detailed information for each listed franchise *Computers* Larry E. Long,Nancy Long,1999 New edition of a textbook designed to introduce students to the computer revolution Covers computer hardware software disks networks the Internet desktop and electronic publishing organizing and gathering information multimedia information systems and computers in society today and in the future Annotation copyrighted by Book News Inc Portland OR InfoWorld ,1983-03-21 InfoWorld is targeted to Senior IT professionals Content is segmented into Channels and Topic Centers InfoWorld also celebrates people companies and projects **The Handbook of Computers and Computing** Arthur H. Seidman,Ivan Flores,1984 **An Introductory Guide to EC Competition Law and Practice** Valentine Korah,1994 **PC** ,1988-07 Dairy Produce, the Dairy and Poultry Magazine ,1928 **Multistate Sales Tax Guide** ,1992 Japan Electronics Buyers' Guide ,1988 Computers, Control & Information Theory ,1982 FRANCHISE OPPORTUNITIES HANDBOOK ,1985 **Understanding Computers** Don Cassel,1990 *Computer Law and Tax Report* ,1995-07 *Rich's High-tech Business Guide to Silicon Valley and Northern California* ,2003 **George D. Hall's New York Manufacturers Directory** ,1986 **Commercial Transactions** Lynn M. LoPucki,2003 This comprehensive overview of the law applicable to commercial transactions uses the systems approach to explain the realities of commercial practice and relationship between the rules And The transactions they govern Among the continuing strengths of this casebook extraordinary authorship all four co authors are distinguished in the field skillful use of the systems approach to put the code in context and show how the law is applied in actual transactions teachable problems prefaced by straightforward textual explanations flexibility for structuring a course of various credits or approaches cutting edge coverage organization into assignment units which reguces preparation time for instructors This revision introduces the ALI NCCUSL amendments to UCC Articles 2 2A 3 4 and 9 with no confusing older section numbers more even coverage results from trimming material on secured credit and adding assignments To The sales and payment systems portions assignments in the payment systems sections that address Automated Clearinghouse Payments and Securitization major new cases covering all UCC articles Articles 9 cases such as Grabowski v Deere Company Teacher s Manual with additional guidance for presenting problems *Canada Student Employment Guide, 2002-04* Student Employment Network,2002-03

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